

## **Draft Minutes**

The Aero Club of South Africa NPC

### **79<sup>th</sup> Annual General meeting**

held

**17<sup>th</sup> of March 2020 at 18:00**

In the EAA Auditorium, Hurricane Road Rand Airport, Germiston

#### **1) Notice Convening the Meeting**

##### **a) Attendance**

Paul Lastrucci  
Rob Jonkers  
Frank Eckard  
Sandra Strydom  
Charne Smit  
Hanke Fourie  
Walter Doubell  
John Gaillard  
Daniel Ralefeta  
Kgopotso Mongale  
Goitse Diale  
Bob Skinner  
Walter Doubell  
Simon Smith  
Richard Becker  
Richard Bovell  
Simon Smith  
Rowena Kraidy (Skype)  
Marthinus Potgieter (Skype)  
John Boucher (Skype)  
Kevin Storie (Skype)  
Mark Bellingham (Skype)  
Karl Jensen (Skype)  
Deon Kraidy (Skype)  
Mark Clulow (Skype)  
Sean de Klerk (Skype)  
John Olsen (Skype)  
Dennis Spence (Skype)  
Mark Mansfield (Skype)

##### **b) Apologies**

Danie Potgieter  
Sean Cronin  
Rikus Erasmus

Gary Glasson  
Pete Wallenda  
Yolande Strydom

c) Confirmation of Quorum

Mr Paul Lastrucci confirmed that a Quorum is represented both in person and on Skype

d) Announcements

Due to the covid-19 virus the Executive Committee confirmed that Skype attendance will be accepted as attendance in person.

**2) Confirmation of the minutes of the 78<sup>th</sup> Annual General Meeting**

a) Corrections, Proposer and Seconder approval

The Minutes of the 78<sup>th</sup> Annual General meeting were proposed by Frank Eckard and seconded by Simon Smith.

b) Matters arising from previous minutes

No matters aroused from the previous minutes.

**3) Chairman's Report**

On Behalf of the Aero Club Exco and Council I am pleased to present this report for the period April 2019 to 7<sup>th</sup> March 2020 and welcome all to the meeting.

I would like to thank our Vice Chairman and Treasurer as well as our Aero Club Office, Sandra and Charne Smit who started on the 1<sup>st</sup> July 2019 for the dedication and contribution during the 2019 2020 year. I would also like to particularly thank our co-opted members for the significant contribution at the various forums throughout the year and for their detailed feedback to the council regarding.

The Aero Club was also in attendance at the various advocacy forums that are held within the SA CAA. They are the CARCOM, NASCOM, CAA ILF, ATNS/ICASA, AV Med, Weather Services, PART 149 ARO's and ad hoc workshops i.e. CAA Accident Reduction plan.

A significant success was the formation of the Membership Support programme in 2019 that assists members with SA CAA interactions and the Aero Club Insurance scheme that was widely made available this past year.

2019 has been a very challenging year for the Aero Club as we have operated without a GM and assignment most of the GM tasks to a co-opted core group that has dealt with the various requirements. We still experience significant challenges within the recreational aviation environment from the regulator and numerous workshops throughout the year have taken place.

The RAASA operational transition to the SA CAA from 1 May 2019 has been reasonably seamless as well as significant work done throughout the year on various aspects and noticeably the resurgence of the Approved persons AP scheme with contributions by the ARO's and the regulator to get this important aspect of recreational flying in place as a priority.

The AP scheme is still under review and there are a number of issues that are being tackled with the SA CAA as to the correct management and governance of this scheme. The Aero Club has historically managed this scheme from its origins as the LS1 document to the now more complex AP 1 and AP 2 requirements that incorporates commercial AP's.

The Aero Club represented an observer role in the administration of the AP Scheme and ensuring the recreational aviation component is not compromised by onerous requirements.

Many thanks to the section member specialists that provided long hours and significant input into these sessions. A special thanks to Mary Stephens and her team from the SA CAA that facilitated the sessions so far.

In May 2019 the third ARO Stakeholder engagement, a series of sessions with the regulator on matters that affect Sport and recreational aviation in South Africa. This provided the platform whereby the attendees ironed out issues that were on the table and will continue until Part 149 is reviewed.

The MOI is supported by the constitution and is the regulatory document that ensure correct and crisp governance of the Aero Club and its sections and members. There have been delays in implementation and further negotiations have been in place to transition and once the stakeholder issues are resolved and finalised.

In July 2019 AeCSA attended the Aero 2019 event at Wonderboom where Rob Jonkers set up a great stand with a flight simulator and various forum discussions during the event.

We also saw the formation of the RAA Rise Above Aviators under the leadership of Daniel Ralefeta and his team to further promote recreational aviation within the historical disadvantaged communities in South Africa.

SRSA funding and projects was allocated to sections to utilise to promote development within the sections. This will be detailed during the financial report by the treasurer.

The Glen Dell accident case remains where AeCSA is one of the defendants, and a hearing is scheduled for April 2020 where further development will be shared.

Centenary planning for 2020 was taken over during 2019 by Marie Reddy having set up the countdown to the Centenary Banquet, Centenary Airweek, Local Silver Queen Rally, the SAPFA World Rally Champs as well as Yearbook being produced with assistance from John Illsley for the book content. An AeCSA branded centenary balloon was flown in early March 2020 that will form part of the celebrations. Marie has resigned from this position in March 2020 and will be resumed by the AeCSA staff.

During the 2019 2020 period the annual Aero Club Airweek was held at Middelburg, This was a successful event and many thanks to all the sections that participated as well as the Middelburg flying club with their assistance.

In November the Aero Club Annual Awards banquet was held at the Rand Airport in Johannesburg. This prestigious function was well attended and the various sections that competed nationally and internationally were awarded for their continued efforts.

We have seen membership has decline at the Aero Club year on year and this has been ascribed to various economic and other affordability reasons. The AeCSA Exco and council members had to look at various scenario of how the costs could be managed in order to ameliorate the current situation and ensure a long term solution. There were fee reductions within sections and reduced membership fee was set at R450 for the 2019 year.

Membership is managed via the Blue Box system which deals with Member Admin, payments and Blue Box Admin which is co-ordinated and managed through the Aero Club Office. We continue to engage with the Blue Box management to incorporate changes and updates to make this process as seamless as possible and believe that it is working well.

The Aero Club's successful communication platform was done via Pilots Post and African Pilot and also via Social Media, many thanks to these partners on a job well done.

A lot of effort in the past 12 months has gone into ensuring that the correct governance is in place with all the entities we interact with. It is extremely important that we continue as a professional lobbying force to the regulators as well as provide assistance and guidance to our recreational aviators irrespective of the type of craft that they fly.

Many thanks to all our members that have participated in the events as well as the Section heads that have also provided input and guidance and tremendous support in the past year. Many thanks again to Rob Jonkers, Hanke Fourie that have put in a tremendous amount of behind the scenes effort.

The Aero club faces a number of challenges going forward particularly into our Centenary year however with the assistance of our council and the restructuring of duties, we have been successful.

We are positioned despite our challenges to have a successful year ahead as we are now in our centenary year in 2020. Make no mistake there are significant challenges ahead however the base is strong and we must embrace and overcome whatever challenges we are faced with going forward.

Paul Lastrucci, Chairperson Aero Club of SA

#### **4) General Managers Report**

As per 2019's AGM report, the Aero Club has functioned without a General Manager, the role being taken up by the Exco & Council Members to support each portfolio of activities. This has worked to a certain extent, not all activities could be covered off during the year, in particular not having all Sections as yet signed up to an MOA. The Constitution allows for an additional Exco Member, a voluntary assignment against this portfolio may be an option to seek.

The current Exco have divided responsibilities for the portfolios as follows:

- Chair: - Advocacy, AP Scheme, Safety First Aviator, Youth Development
- Vice Chair: - Governance, Office, Member Management, Communication, Events, Centenary, SRSA (Projects)
- Treasurer: - Membership, Treasury, FAI (Competitions), SASCOC, SRSA (Sponsorship)

As members if you are available to put your hand up to volunteer your services and your expertise, feel free to do so, we have in any event been working in the background to create sub-committees on various elements, notably the current most important aspects being Advocacy and the AP Scheme, which has gone through material changes within the CAA transition and needs a focussed way forward in the short term.

We would like to thank those Council Members who have taken up a number of topics in the Advocacy & AP arena to support our cause. The Aero Club will continue to work on a stipend system of payment for specialist services as already proposed to Council in late 2017.

## 5) Treasurer's Report

### a) Financial Status of the Aero Club of South Africa NPC and associated companies

The Aero Club of South Africa NPC  
(Registration number 1936/007537/08)  
Financial Status  
For the year ended 31 December 2019

#### **Treasurer's Report for the year ended 31 December 2019** **Submitted and presented by Hanke Fourie**

The Aero Club of South Africa's financials statements reflects healthy results for the year ending December 2019.

For the year AeCSA had a surplus of R 171,621 compared to a shortfall for 2018 of R144,045.

<b>Income</b>	<b>31 December 2019</b>	<b>31 December 2018</b>
Membership fees	R 1,536,219	R 1,736,362

As seen above, the revenue is down compared to the previous year – despite a small increase in membership fee per member for the year.

The annual member subscription fee was R 540 Inc VAT in 2019 (2018 R500). R 35,00 per member (2018 R30,00) was a contribution towards the centenary fund. An additional R 35 per member in 2019 was contributed towards a premise relocation fund.

<b>Year</b>	<b>Subscriptions</b>
2019	1,536,219
2018	1,736,362
2017	1,757,305

Department Sport and Recreation: R300,000 (2018/2019 for awareness) and R 375,000 (2019/2020 for projects) were received during the calendar year. This is not income for the club but funds ringfenced for these activities.

Investment income was R 135,508 (2018: R83,949) for the year. The Exco changed to a new generation savings account with a higher interest rate which resulted in higher interest earned.

#### **Expenses**

Salaries and wages are the biggest expense at R 643,331 for the calendar year | compared to R 1,038,931 for the 2018 year. The huge saving was due to the fact that we had a General Manager only until end of March 2019 in full time employment.

#### **FAI Membership Fees:**

2019	R 107,692	S Fr 7,140 - R 15.08 / 1 SFr
2018	R 144,588	S Fr 11,220 - R 12.89 / 1 SFr
2017	R 158,149	S Fr 11,220 - R 14.09 / 1 SFr

During the last year we had a reduction after a request due to lower membership numbers. The weakening Rand also contributed to the higher cost for the year.

It has been four years since we started to use our AeroPay system (operated by Blue Box). We are continuously changing to better the system.

The Aero Club made no contribution towards the Air week in March 2019 and the awards function in November 2019. Refer to the annual financial statements of the Aero Club of SA Events.

Included in expenses (not paid yet) is the contribution to the centenary celebrations R 99,570 (2018 R 116,195). An additional R 99,570 (2018 R 0) was contributed toward a premises relocation fund.

These funds are earmarked for future expenses, which places the Aero Club in a very healthy position.

The legal expenses of R14,173 (2018 R 5,590) were in defending the case where Aero Club was named as a defendant in the Glen Dell matter.

#### **Balance sheet**

Cash and cash equivalents were R 2,611,066 at the end of December 2019 (included in cash is the SRSA Funds – previously in AeCSA T&D NPC).

During the 2019 year – the Aero Club Transformation and Development Company was deregistered, and the funds transferred to the Aero Club of SA.

**Retained income** increased from R 571,539 to R 743,106 at the end of December 2019. The increase of R 171,567 is the effect of the surplus recognized in the income statement.

**Trade and other payables** are the fees received in advance by the end of December 2019 of R 143,105 and R 876,074 (R416,071 for awareness and R R460,000 for projects) of the SRSA funds to be spent by end March 2020.

**Capital funds** include Aero Centenary Celebrations Fund (collection of R35 per member as mentioned) is R 410,852 after a contribution of R66,000 to the building of an Aero Club Centenary Hot Air Balloon to be launched in March 2020.

The **loans receivable** is the advance to The Aero Club Events (Pty) Ltd and **loans payable** by the end of December are the membership fees due to the sections that were received during December 2019.

## The Aero Club of South Africa NPC

(Registration number: 1936/007537/08)

Financial Statements for the year ended 31 December 2019

### Detailed Income Statement

Figures in Rand	Note(s)	2019	2018
<b>Revenue</b>			
Flight folio log book		15,835	15,013
Licences - FAI - Crew Card		4,561	2,997
Licences - FAI - Sporting Licence		55,037	57,890
Subscriptions		1,536,219	1,736,362
	10	<b>1,611,652</b>	<b>1,812,262</b>
<b>Cost of sales</b>	11	<b>(12,327)</b>	<b>(9,659)</b>
<b>Gross surplus</b>		<b>1,599,325</b>	<b>1,802,603</b>
<b>Other income</b>			
Commissions received		19,268	11,332
Consulting income		25,919	-
Interest received	13	135,508	83,949
Sport and Recreational (SRSA)		675,000	600,000
Sundry income		27,354	24,726
		<b>883,049</b>	<b>720,007</b>
<b>Expenses (Refer to page 18)</b>		<b>(2,310,753)</b>	<b>(2,666,655)</b>
<b>Operating surplus (deficit)</b>		<b>171,621</b>	<b>(144,045)</b>
Finance costs		(54)	-
<b>(Deficit) for the year</b>		<b>171,567</b>	<b>(144,045)</b>

## The Aero Club of South Africa NPC

(Registration number: 1936/007537/08)

Financial Statements for the year ended 31 December 2019

### Detailed Income Statement

Figures in Rand	Note(s)	2019	2018
<b>Operating expenses</b>			
Accounting fees		89,056	138,200
Auditor's remuneration	14	25,300	27,500
Bank charges		48,753	44,953
Computer expenses		23,453	35,255
Conference fees		13,329	-
Consulting fees		10,300	2,110
Contributions to The Aero Club of SA Events (Pty) Ltd		-	30,000
Depreciation		15,216	20,150
Direct fundraising expenses		(412)	519
Employee costs		643,331	1,038,931
Insurance		43,536	32,162
Legal expenses		14,173	5,590
Marketing and awareness		166,166	170,341
Membership fees - FAI		107,692	144,588
Membership system operational costs		98,133	103,455
Office expenses		6,261	7,401
Postage		8,234	2,464
Printing and stationery		4,596	31,757
Refreshments		-	5,089
Rent and municipal charges		57,605	56,806
Repairs and maintenance		43,164	36,890
SRSA funds reserved		675,000	-
Strategic Session / MOI Preparations		-	5,000
Subscriptions		742	-
Subscriptions - Centenary Contribution		99,570	116,195
Subscriptions - Premises Fund Contribution		99,570	-
Telephone and fax		6,258	28,237
Training		-	500
Transformation and development		-	470,000
Travel - local		429	2,849
Travel - overseas		11,298	33,055
Year end function expenses		-	76,658
		<b>2,310,753</b>	<b>2,666,655</b>

## The Aero Club of South Africa NPC

(Registration number: 1936/007537/08)

Financial Statements for the year ended 31 December 2019

### Statement of Financial Position as at 31 December 2019

Figures in Rand	Note(s)	2019	2018
<b>Assets</b>			
Non-Current Assets			
Property, plant and equipment	2	37,389	52,606
Current Assets			
Inventories	5	33,747	14,429
Loans receivable	3	141,783	87,769
Trade and other receivables	6	25,897	202,953
Other financial assets	4	100	100
Cash and cash equivalents	7	2,611,066	1,716,935
		<b>2,812,593</b>	<b>2,022,186</b>
<b>Total Assets</b>		<b>2,849,982</b>	<b>2,074,792</b>
<b>Equity and Liabilities</b>			
<b>Equity</b>			
Retained income		743,106	571,539
<b>Liabilities</b>			
Current Liabilities			
Trade and other payables	9	1,099,610	595,775
Loans payable	3	480,933	491,145
Capital Funds & Provisions	8	526,333	416,333
		<b>2,106,876</b>	<b>1,503,253</b>
<b>Total Equity and Liabilities</b>		<b>2,849,982</b>	<b>2,074,792</b>

#### 9. Trade and other payables

Accrued expenses	25,300	68,328
Amounts received in advance - Aero Club Fees 2020	143,105	435,687
Amounts received in advance - SRSA Funds Awareness	416,071	-
Amounts received in advance - SRSA Projects Funds	460,000	-
Other payables	5,829	5,059
Trade payables	27,914	22,612
VAT	21,391	64,089
	<b>1,099,610</b>	<b>595,775</b>

## SRSA Projects and Funds

Unallocated Funds Total (from previous years) – kR 442

Awareness Funds Unallocated – kR 167 (kR 50 Airweek & kR 4.5 Brits SNF used)

Project Funds Unallocated – kR 275

Awareness Funds 2018 – kR 300

Not spent and no allocations – plan to provide opportunity to Sections to bid for awareness projects

SRSA 2019 submission – kR 375 (approved)



SRSA Project Funds Allocations			
Section	Distribution	Notes	
Previous Years Project Funds	R 275,000		
Previous Years Awareness Funds	R 167,000		
2018/2019 Funds	R 300,000		
	R 742,000		
2019/2020 Funds	R 375,000		
	R 1,117,000		
<b>Allocations</b>			
T&D	R 50,000	Airweek March 2019	
T&D	R 4,500	Brits Sun n Fun Awareness Day - Rebone School	
SAPFA	R 10,000	Train 25 school learners to do Aircraft Marshalling	
PASA	R 50,000	Funds for one Candidate to obtain C Licence, jumpmaster rating and prof Exhibition rating	
SSSA	R 25,000	SSSA support of a gliding candidate	
SAMAA	R 50,000	Train 15 students - Direct & Support training costs for 34 Sessions	
BAFSA	R 65,000	3 X Candidate Agreements signed	
MISASA	R 50,000	Retro funded candidates	
MISASA	R 50,000	Retro funded candidates	
	R 762,500	Left over funds after contracted & Paid	
RAA	R 112,500	Remaining T&D Awareness funds to be transferred to RAA	
SAHPA			
EAA		EAA to provide Plan	
DAASA		DAASA to provide Project Plan	
SAMAA	R 45,000	Review Proposal made	
	R 605,000	Left over funds after proposed allocations	

**b) Financial Status of the Aero Club of South Africa NPC and associated companies**

The Aero Club Events of South Africa (Pty) Ltd

(Registration number 2012/217049/07)

Financial Status

For the year ended 31 December 2019

**The Aero Club Events of SA (Pty) Limited**

This company is a private company wholly owned by the Aero Club of SA. This entity was formed to handle all the events of Aero Club.

The following event took place during the financial year:

- 2019 Awards Function,
- the First Aviator Safety First Campaign
- 2019 Airshow in Ladysmith (KZN)
- 2019 ICAD in Polokwane.

**Income statement**

**Summary**

The profit for the year was R31,977 for the year compared to a profit of R43,088 in 2018.

The Aero Club of SA did not support the subsidiary apart from a advance.

**2019 Awards function that was held at the Rand Airport**

Year	Cost	Income	Net cost	Venue
2019	R128,343	R104,120	R 24,223	Rand Airport
2018	R154,868	<u>R 78,210</u>	R 76,658	Wanderers
<u>2018</u>	Contribution from AeCSA		R 76,658	

In 2019 was 180 members and guests in attendance (2018 - 230).

Sponsorship of R 41,800 was included in the above income (R35,000 from Airlink, R3,800 from DJA & R3,000 from Pilots Post.)

**Admin Income**

This fee results mainly from the cooperation with Air Show South Africa for the year on the ICAD 2019 in Polokwane and Ladysmith Airshows to the amount of R 54,500 (2018: R 34,508)

Interest of R 30,108 (2019 R 15,415) was earned from surplus funds.

**Air week 2019**

The Air week was closely connected with the 2019 Airshow in Middelburg and graciously funded by the Middelburg Aero Club and Pegasys Civils – which we are truly thankful.

### **Balance sheet**

Cash in the bank and call accounts is R 628,117 includes R218,723 held due to the SACAA (for 2 previous events) and R292,779 held on behalf of the Safety Campaign.

The accumulated loss decreased with an amount of R 31,976 to R 48,877.

If all accumulated losses is utilized, the Aero Club Events will be tax liable.

Aero Club of SA subordinated the loan account to the Aero Club Events to make the company solvent. This means the Aero Club of SA finance the loss of R48,877.

The Safety First Aviator Campaign's affairs are also conducted via the Aero Club of Events (Pty) Limited. This does not influence our Income, but the income and expenses of this activity is handled in the balance sheet. What is left over is kept for the next year's budget.

### **Summary**

The net position of the Aero Club and its subsidiary is a consolidated net income of R203,544 and retained earning of R 694,229.

This is positive in the light of the financial constraints every entity deals with.

### **Final words**

Thank you for a great team in the office by names Sandra Strydom Charne Smit and a supportive Exco Paul Lastrucci and Rob Jonkers. Thank you to each council member for their effort and each member who paid their dues.

## The Aero Club of SA Events (Pty) Ltd

(Registration number: 2012/217049/07)

Annual Financial Statements for the year ended 31 December 2019

### Detailed Income Statement

Figures in Rand	Note(s)	2019	2018
<b>Revenue</b>			
AAD Income		-	104,370
Awards function income		104,120	154,868
	7	<b>104,120</b>	<b>259,238</b>
<b>Other income</b>			
Administration and management fees received		54,500	40,176
Airweek		-	103,307
Interest received	9	30,108	15,416
		<b>84,608</b>	<b>158,899</b>
<b>Operating expenses</b>			
AAD Expenses		-	75,071
Accounting fees		-	20,000
Airweek costs		3,000	100,361
Auditor's remuneration		21,088	19,280
Awards function expenses		128,343	154,868
Bank charges		3,171	3,728
Secretarial fees		1,150	1,760
		<b>156,752</b>	<b>375,068</b>
<b>Profit for the year</b>		<b>31,976</b>	<b>43,069</b>
<b>6. Trade and other payables</b>			
Accrued expenses		18,500	37,250
Air Show Umtata (2017)		117,300	117,300
ICAD Nelspruit (2018)		101,423	101,423
Safety Campaign (Refer to supplementary information Note 1)		292,781	321,388
Trade payables		13,657	58,660
		<b>543,661</b>	<b>636,021</b>

## The Aero Club of SA Events (Pty) Ltd

(Registration number: 2012/217049/07)

Annual Financial Statements for the year ended 31 December 2019

### Statement of Financial Position as at 31 December 2019

Figures in Rand	Note(s)	2019	2018
<b>Assets</b>			
Current Assets			
Trade and other receivables	3	8,550	122,981
Cash and cash equivalents	4	628,117	520,056
		<b>636,667</b>	<b>643,037</b>
<b>Total Assets</b>		<b>636,667</b>	<b>643,037</b>
<b>Equity and Liabilities</b>			
<b>Equity</b>			
Share capital	5	100	100
Accumulated loss		(48,877)	(80,853)
		<b>(48,777)</b>	<b>(80,753)</b>
<b>Liabilities</b>			
Current Liabilities			
Trade and other payables	6	543,661	636,021
Loans payable	2	141,783	87,769
		<b>685,444</b>	<b>723,790</b>
<b>Total Equity and Liabilities</b>		<b>636,667</b>	<b>643,037</b>

## The Aero Club of SA Events (Pty) Ltd

(Registration number: 2012/217049/07)

Annual Financial Statements for the year ended 31 December 2019

### Supplementary Information

#### 1. Custom Schedule

	2019	2018
<b>Donations received</b>		
Phase 6 / Phase 5		
Airline Pilot Association of South Africa	-	50,000
CAA	-	120,000
RAASA	-	30,000
<b>Total donations received</b>	-	<b>200,000</b>
<b>Expenses</b>		
Phase 6 / Phase 5		
Administration costs	-	16,369
Accommodation and subsistence	6,642	4,347
Rentals	4,732	16,857
DVD covers/ clothing / posters	14,588	18,100
Flight tickets	2,645	6,796
Branding	-	17,429
Prizes	-	350
<b>Total expenses</b>	<b>28,607</b>	<b>62,148</b>
<b>(Expenses) / Surplus for the year</b>	<b>(28,607)</b>	<b>137,852</b>
<b>Surplus kept in trust</b>	<b>292,781</b>	<b>321,388</b>

## c) Budget 2020

### Salient Points of 2020 Budget – V2

- Membership Fee = R 450 (reduction from R 540)
- Membership base = 3500
- Retention of kR 120 as stipend cost provisions for support specialists in Advocacy Matters
- Provision for Premises fund R 98 000
- Pilots Post – agreed on a 0% increase
- Year-end Awards function. Zero nett income, the awards function needs to cover full costs including certificates etc.
- Corporate Partner Income – Establish a corporate partner scheme to secure some corporate members for an annual subscription, working on the premise we can obtain 3 X R10000 sponsorships.
- Planning small surplus as per 2019 of +/- kR 120

Number of members	Includes SAHPA	3,500
Number of Members - 4% of SAMAA Fee		2,240
		Yr to Date
		12 Months Budget
<b>Income</b>		<b>-1,975,320</b>
Subscriptions	R 415 Inc / R 360.87 Excl	-1,082,609
Subscriptions - SAMAA		-48,000
Aero Club Premises Contribution	R 35.00 Inc / R 30.43 Excl	-98,730
FAI Sporting Licence	R 235 Inc / R 204.35 Excl	-75,200
FAI Crew Card	R 160 Inv / R 139.13 Excl	-1,668
Airweek Income	Airweek & Wonderboom	-130,000
Year-end function income	Nett Income - Cover Awards	-22,500
Safety Aviator Income		-40,000
Sales Novelties (Flight Folios/badges)		-21,000
Corporate Partner Income		-60,000
Sport and Recreational (SRSA) - Admin Component		-
Interest Received		-87,500
Members Consult Service Income	Service R 300 * 25 per month + 25 Postage	-135,000
<b>Less: Expenses</b>		<b>1,852,200</b>
Centenary Fund		-
Aero Club Premises Fund		98,730
Cost of Flight Folio		15,000
Accounting fees	Accounting & Payroll	77,412
Pilots Post Weekly Electronic Magazine	0% Increase	157,980
Audit Fees	8% increase	26,500
		-
Year-end Function Contribution	Year-end Function to be self funding	-
Bank Charges		17,160
Bank Charges - Card & Merchant Account		39,000
Conference Costs		12,000
Computer Costs		15,000
Depreciation		18,000
Insurance		45,252
Blue Box Operational Expenses	Add 2 off R1500 programming events	115,732
Membership fees	CHF7,140 @ R 15.50	108,500
Office Expenses / Cleaning		9,600
Staff training		20,000
Postages & Courier	Member Consult - Courier - 50 per month	30,000
Promotion and Marketing / Awareness	Newsletter / Marketing	24,000
Printing & Stationary		20,000
Rent	Rental -end March - Renew Sept	69,960
Refreshments		7,000
Repairs & Maintenance - Office		9,600
Internet and Web Hosting	AfriHost R 1,267 + R800	24,814
Strategic Session / MOI		6,000
Salary - Staff	1 Staff member	256,270
Salary - Member Consult	1 Staff member Consult Service	197,160
Safety Campaign Expenses		38,397
Subscriptions Lexis Nexis		2,632
Sundry Expenses		6,000
Allocation - Events / Airweek		130,000
Telephones & Fax		24,000
Travel/Accommodation - Local		18,000
Travel/Accommodation - International	FAI Conference	37,500
Outsourced - fuctions R 6,000 k x 2 / 10 months		120,000
Workman's Compensation		5,000
Trophies / Awards at Awards function / Boards		25,000
Year Book		25,000
<b>Surplus / (Deficit)</b>		<b>123,120</b>
		6%

**d) Appointment of Auditors**

Mr H Fourie proposed that the Aero Club of South Africa continue to make use of Vanwyk Compton Incorporated Chartered accountants as the appointed Auditors, this was approved by the members in attendance.

**6) General**

**a) Establishment of Rise Above Aviators (RAA)**

Reviewed options to create a new Recreational Aviation Section as a next step for T&D. Reviewed with Daniel & T&D team to create an independent NPC. (Dec 2018). Since the plan to incorporate the NPC was invoked, the following:

- Developed an MOI & Constitution
- Developed a Committee Structure
- Registered new NPC – Rise Above Aviators
- Application was been made to AeCSA to become Member Association
- Application pack placed before the Aero Club Council – Approved at the Council Meeting on 28<sup>th</sup> Jan 2020
  - AeCSA Constitution Membership Procedures apply
  - Members & Membership fees will be applicable
  - Agree on an MOA still to be constituted

Welcome RAA to the Aero Club as a Member Association

**b) Airweek 2020 planning**

Due to the escalating circumstances surrounding Corona virus (Covid-19) our Airweek 2020 is postponed.

c) Membership Support Initiative - Status

- So far uptake is still slow
- From Aug – Dec 2019 – 42 ATFs & 30 Postage services
- From Jan – Feb 2020 – 17 ATFs & 19 Postage Service
- NPLs – 13 total since Aug 2019
- Have now matched ex-RAASA 2017 ATF database with aircraft register to send direct communication based on renewal dates

### The Aero Club Membership Support Initiative

The Aero Club has created a Member Support Initiative to assist members in their Recreational Licence & ATF application submissions to the CAA, since the functions previously available under RAASA will no longer apply, with submissions needing to follow the protocols established within the CAA.

The essence of this Initiative would be to facilitate the application process with the CAA, which will entail assisting members, (also in remote areas a postal service - Postnet or equivalent) to collect documents, provide a function of validating completeness of an application pack and submission to the CAA on the member's behalf, collection back from the CAA and return to members. A survey as sent out in the last week, has had an overwhelming positive response.

The Aero Club has secured additional resourcing and the following service is being offered

#### Document Submission – NPL & ATF

- Carry out a document pack completeness check – against a checklist
- Ensure forms are filled in correctly (can also provide clients with the correct forms by email)
- Submit to the CAA on the client's behalf as well as be the conduit to establish progress of the renewal, this being for NPL Licences and ATFs.
- Collection of documents when ready at the CAA
- Provide a return postage service (Send your courier to collect from AeCSA or make use of the POSTNET to POSTNET service for an additional R100.00)

**R 300** Single Submission

**R 250** Multi Submission

**R 100**

#### Document Collections

- Collection of Documents from SACAA, and provide a courier service to return documents

**R 125**

d) Stakeholder Interaction – ILF Feedback

**Background**

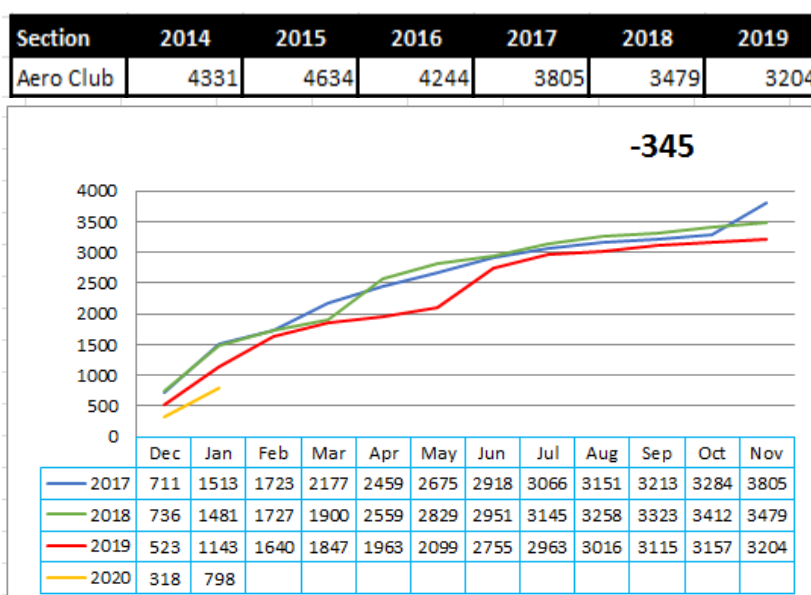
The Aero Club's Charter is to actively promote, protect and preserve all forms of Sport & RA. One of the pillars of this Charter is to Excite and Invite new and retain current members, this by providing added value benefits to members to support them in the regulatory environment and promote the various RA disciplines in their Operations and Sporting activities. RA is a non-ICAO activity, with grass-roots access to flight in its varied forms.

**Challenges in RA**

- Declining membership loss of 26% over 6 years – affordability & regulatory requirements
- Factors affecting participation in RA:
  - Affordability – Barriers to entry high, cost of compliance
  - Regulatory requirements – complicated paperwork & Interpretation
  - Turnaround times in applications & renewals - too long & ineffective communication
  - Risk of rogue activities
  - Stalled Regulatory development, eg: Part 24, 149, 115

**Solutions in RA**

- Develop appropriate regulatory models to support RA as non-ICAO activities in an agreed framework
- Self Governance – discipline specific MOPs with a peer review system
- Re-align ARO legislation – in support of Self Governance principles (outcome of 4 day workshop)
- Review turn-around times – applications, renewals



e) Aero Club 100th Year celebrations

Mr Rob Jonkers to run with the Aero Club centenary Plan. The Following events were secured:

- Airweek planning started, now postponed in light of the Corona Virus.
- Centenary Banquet incorporated with the SAAFA Banquet at Swartkops in May.
- Silver Queen Rally to be held at Swartkops to be hosted on the 13<sup>th</sup> of June 2020.
- SAPFA world Rally Flying Championships from the 7 to 21<sup>st</sup> of November 2020.
- Airlink secured to partner with sponsoring the Yearbook, and John Illsey to support with book content.
- Centenary Balloon test flight taken place and the official launch will be in March 2020.
- AAD 2020 partnership with SAAF 100, planning underway including a Museum display and 100 Aircraft flypast.

f) Over-flight of National Parks

Mr Karl Jensen noted that over-flight of National Parks carries an unreasonable fine if caught. It appears there is a conflict of regulations between the DoT and the DoF, Mr Marthinus Potgieter has indicated that he will investigate the issue and revert.

## 7) Opening of 1<sup>st</sup> Council Meeting

Members of Aero Club of SA were asked to leave the room while the Council members of Aero Club remain for the election of the Executive Committee to commence. In attendance of the 1<sup>st</sup> Council meeting for the post AGM were:

Paul Lastrucci – Chairman  
Rob Jonkers – Vice Chairman  
Hanke Fourie - Treasurer  
John Boucher – MISASA (Skype)  
Mark Bellingham – PASA (Skype)  
Marthinus Potgieter – SAMAA (Skype)  
Rowena Kraidy – MISASA (Skype)  
Kevin Storie – CAASA (Skype)  
Sean de Klerk – SSSA (Skype)  
Bob Skinner – FAI Representative  
Daniel Ralefeta – RAA  
Walter Doubell – ASSA  
John Gaillard – SAC  
Frank Eckard – SAPFA  
Richard Bovell – BAFSA  
Simon Smith – DAASA

Apologies

Gary Glasson – SAC  
Pete Wallenda – SAHPA (proxy provided to Kevin Storie)  
Vernon Kloppers – PASA (proxy provided to Kevin Storie – however Mark Bellingham present)  
Yolande Combrink – SAGPA  
Sean Cronin – EAA

## 8) Election of New Executive Committee

- a) Nominations received for consideration  
No nominations were received for consideration prior the AGM.

### Chairman Nomination

- Nominations proposed for Chairman – Rob Jonkers & Paul Lastrucci. Both accepted the nominations. After a vote, Mr. Jonkers was voted as the new Chairman.

### Vice Chairman Nomination

- Nominations proposed for Vice Chairman – Marthinus Potgieter & Paul Lastrucci. Both accepted the nominations. After a vote, Mr. Potgieter was voted as the new Vice Chairman.

#### Treasurer Nomination

- Mr Hanke Fourie notified the council that he is not available to stand as Treasurer for another year. Mr Fourie volunteered to assist the Executive Committee with the Safety First Aviator and SRSA projects.
- From the floor Mr. John Gaillard volunteered his nomination having been the Treasurer for the SAC. Frank Eckard proposed, and Simon Smith seconded
- Mr. Gaillard was voted as the New Hon Treasurer

#### b) Appointment of office bearers

Mr Rob Jonkers reported that the Council resolved and voted on the following Executive Committee for 2020.

Chairman – Rob Jonkers

Vice Chairman – Marthinus Potgieter

Hon Treasurer – John Gaillard

The 1<sup>st</sup> Council Meeting was closed.

#### **9) Notification of Exco and Closure of the 79<sup>th</sup> Annual General meeting**

The AGM was reconvened and the AGM attendees called back into the room and on Skype. Mr Rob Jonkers announced to the AGM attendees the Aero Club Executive Committee.

The Annual General Meeting were closed and members were thanked for their attendance.