

# Minutes 74<sup>th</sup> Annual General Meeting OF THE AERO CLUB OF SOUTH AFRICA

Called

Tuesday 31 March 2015 18:00

at

The Harvard Café – Conference centre Rand Airport, Main terminal Germiston

# 1.0 Welcome and Opening of the 74th Annual General Meeting

The chairman Jeff Earle opened the AGM and welcomed all in attendance

• Jeffery Earle Chairman

• Paul Lastrucci Vice Chairman

Hanke Fourie Honorary Treasurer

Kev Storie General Manager

• Sandra Strydom Secretary and Office Manager

Attendees as per attendance register

# 1.1 Apologies

- John Boucher
- Eric Torr
- Brett Hickman
- Mary de Klerk
- Peter Lastrucci
- Maryna Storie

# 1.2 Quorum

The was a quorum

- 31 ordinary members
- 10 sections

# 1.3 Announcements

The Chairman informed the meeting that K Storie the current GM has given notice of his intention to resign at the end of 2015.

Athol Franz offered to provide a free advert to find a suitable candidate to fill the position in his publications. The Exco are in negotiations with the GM to see what role he can play going forward if any and succession planning.

The news was met with a modem of unhappiness from the house.

# 2.0 Confirmation of 73<sup>rd</sup> Annual General Meeting Minutes held 27 May 2014 The minutes of the above AGM In 2014 were accepted. The proposer was Chester Chandler. This was seconded by John Gaillard.

#### 3.0 Chairman's Address

Once again 2014 was a fruitful year for the Aero Club and many achievements have been recorded. Although somewhat random, a definite pattern is emerging that the inertia of change developed and is being maintained. We are proud to report on the changes and contributions to Southern African Sport and Recreational Aviation. We are promoting our aviation objectives whilst we continue listening to our members as we value their input. Our members have cooperated well with us during the year and we are all rewarded by their successes. Allow me to share with you some of our achievements and challenges!

**Cooperation:** We work well with other aviation bodies such as SA CAA, CAASA, SAAF and ATNS. The relationships are strong, constructive and continue to grow. We take special care to maintain a good working relationship with or major 'partner' RAASA where both parties understand what they have to do and we get on with the task at hand. Whilst the same applies to our relationship with SA CAA, we make it our business to engage constructively with the regulator and our disagreements are handled in an objective manner. Negative developments, which I concede sometimes do occur, we address, but we always focus on the positive.

**Work group achievements:** Last year I reported that the 'back-breaking' behind the scenes work undertaken by the various work groups does not enjoy the recognition it deserves and this has not changed. However, I am pleasantly surprised when another "Why should I belong to Aero Club?" voice, is silenced, only to sit in awe when the person found out what has really been done on behalf of the sections that represent individuals in aviation. These behind the scenes 'unsung milestones' I believe, present the most effective answer to the question often asked.

# Some of the work and accomplishments:

#### **SACAA**

- The De Havilland matter has been resolved and all aircraft now reside in the veteran category.
- The ex-military aircraft have also successfully found a home in the veteran category.
- The initial Gazelle registration impasse has been resolved and is presently in the refinement stages.
- The L39's are still being processed, followed by the Sia Machetti's.
- We were instrumental in the re-writing of an effective Part 47.
- Gliders are almost back to status quo where AP's can work on TCA gliders yet they are treated as NTCA types.
- Resolution of the Falcon project, enabling the SA CAA to make good on the original undertakings.
- Regular presentations to new DAME's regarding the role of General Aviation.
- The safety campaign and ongoing involvement of the regulator.
- Tackling of the mandatory transponder issue with SA CAA and ATNS, which was surreptitiously snuck into AIPs
- Participation in 'Hello Winter' and 'Hello Summer' campaigns with the SA CAA as a partner.
- Regrettably we did not meet the Department of Transport (DOT) target.
- Successfully persuading AAD management to allow the Sling 4-4 40 record attempt at AAD2014.
- Re invigorating the relationship with SAMAA and its standing in AeCSA as a valued participating member.
- Automating accounts processing between RAASA and the AeCSA
- We still enjoy a closer working relationship with SA CAA, but we admit some formidable challenges at times.

#### **NASCOM and CARCOM**

- AeCSA is a part of many working groups and sub committees.
- Particularly pertinent at the moment is the Gauteng airspace review.
- CARCOM and NASCOM issues continue.

**Member's activities:** South African sport and recreational aviation is alive and well, even though it is under pressure from the ravages of the declining rand. We have hosted a few successful world events in our 'world in one country' and in no particular order they are:

• South African Sports Aerobatic Club (SAC) hosted successful regional competitions in Mosselbay promoting aerobatics in this region. This same venue was used to host the world's first combined competition YAKWAC 2014, where world class pilots competed in the intermediate and Yak 52 championships with the town of Mosselbay providing a wonderful venue and support to make the

event a great success. South Africa took third place overall in the Yak 52 section and first place in the Intermediate team category which bodes well for the future. One of our up and coming stars, Michel Leusch took gold in the intermediate.

- A team of six pilots competed in AWAC in Slovakia coming sixth overall and with our very own Patrick Davidson taking third place overall.
- Gliding is a very popular discipline and we sent a team to compete in the 33rd FAI world gliding championships in Leszno, Poland. Our Proudly South African manufactured Glider JS 1 was prevalent in most competitions. In the open class we managed eighth place, in the 18m we achieved fifth and eighth positions with the team finishing eighth overall in this competition.
- Skydiving South Africa has been as active as ever, with participation at Prostejov in the Czech Republic achieving a 13th overall in the four-way event. South Africa was also represented by Naomi Kotzeein to head up a world record attempt in November with the 52-way formation which is awaiting ratification.
- The SAMAA section competed in various disciplines within the model aircraft arena and posted several successes within the junior ranks, achieving silver medals in F3J soaring world championships in Slovakia and many of our judges continue to serve on the FAI judges register.
- Endorsed by the AP Technical Committee, a successful training course was staged by the members.
- SSSA ran a successful composite manufacturing course.
- The AeCSA is still a major force behind the 'Safety First Aviator' campaign actively attempting to reduce the accidents in sport aviation in South Africa and 2014 was the third year that this project with its associated film production is well underway for its rollout in March 2015.
- We continue to have fly-aways around South Africa enjoying our African skies.
- South Africa has an excellent and thriving Airshow circuit.

#### General:

- Exciting things to look forward to are, the Airweek2015 at Parys.
- The decision to operate from three different companies is beginning to pay dividends and has some important advantages.
- The shake up with a new secretary at FAI looks promising.
- The new SASOC transformation quota's present a formidable challenge in AeCSA's ability to come up with meaningful solutions to comply. No matter what we all think, the AeCSA will have to pull the rabbit out of the hat and come up with solutions.
- The funding from SRSA was put to good use and much ground was gained on the Transformation and Development front.
- The Disabled Pilots Association (DAASA) has been successfully resurrected and we are working on doing the same with the Virtual Aviators Association (AVA).
- The Fundi sub subscription system is working well, we are concentrating with the many, time consuming, yet necessary refinements.
- The e-mail newsletter is improving but is still not where we would like it to be.
- While there are many challenges with AAD2014, we were disappointed at the rather poor support from some of our members.
- Sandra has been joined in the office by Chandre' and we warmly welcome her to the Aero Club team.

#### Challenges:

- For most of the year the decline in the economy contributed to an overall decline in General Aviation activities.
- There has been a welcome respite in fuel prices in recent weeks owing to the declining price of oil.
- This has augured well for those pilots that use Mogas, but has not yet filtered through to aviation fuel at the same rate.
- SA CAA certification departments, without appropriate consultation, take on regulations and the implementation thereof.
- The positioning and regulating of flipping operations continue to be a challenge. AeCSA's communications with the Air Licencing Council are incomplete and unclear.

# Conclusion, appreciations and thanks:

We continue to encourage our recreational aviators to embrace being 'professional amateurs'. To Sandra who supplied support for the office during the year, thank you very much. Thank you to Hanke Fourie, our treasurer and Paul Lastrucci, our Vice Chairman who go above and beyond the call of duty. Paul's role as chairman of EAA stands him in good stead in his input.

Again Kevin, without your input the Aero Club will be a devastatingly poorer place. Your work is appreciated. We the executive committee undertake to convey this to the members. Thank you Kevin.

Finally, to you the members, we thank you for having the faith in us and charging us with the responsibility of managing your Aero Club for the past year. We continue to protect your right to fly in our beautiful African skies.

The report was adopted by the house.

Adoption was proposed by Athol Franz and Seconded by Marthinus Potgieter

# 4.0 Treasurers Report for the year ended 31 December 2014

I am pleased to present highlights of the club's financial statements to you for the year ending 31 December 2014.

# Yearend change

We have realized how much sense it makes that the calendar year and financial year are aligned. Thank you to all the sections that have changed their year ends during the past year.

# The Aero Club of SA and subsidiaries

The Aero Club of South Africa operates with three companies in the "group". The reason behind the move was on instruction of the board to ring fence events that might be planned from time to time and may expose the Aero Club to risk.

#### Main focus points

The Aero Club of South Africa's financials statements portray the following:

Main focus points: 31 December 2014 31 December 2013

 Surplus
 R14,091
 R7,950

 Cash in the bank
 R1,545,595
 R1,445,855

 Membership fees
 R1,344,804
 R1,276,433

Growth in membership (1%) 2 %

Members in the year 4,380 4,410

#### Income

The revenue increased with 5 % due to a fee increase of 6% (R330 to R350), though membership numbers are 1% down compared to the previous year.

Year	Total Fee	Excl Members	Subscriptions
2014	R1,344,804	R307,02	4,380
2013	R1,276,433	R289.47	4,410
2012	R1,143,966	R 263.16	4,347

#### **Grants from the Department of Sport and Recreation**

In the 2013 year R 400,000 was received from Department Sport and Recreation (SRSA) of which R 200,000 was earmarked for Development Projects.

A further R 120,000 (our budgeted contribution) was paid over to The Aero Club Development NPC to further their projects. Two weeks before the end of the 2014 financial year, another grant of R400,000 was received.

Over the last few years we have received

2011	R 80,000
2012	R 400,000
2013	R 400,000
2014	R 400,000 (Income recognized in the 2015 year)

In total R 1,280,000 from the Department Sports and Recreation. If it was not for these grants received over the years, your annual subscription would be much higher.

Thank you to the General Manager, Kevin Storie for diligently managing and following up on this matter.

#### **Investment Income**

Investment income on the funds in the bank was R 52,425 compared with the previous year of R 41,081. The interest rate stayed the same for most of the two year in comparison; we have more cash on average in the bank due to effective cash flow management.

**Summary**: 2014 2013

 Gross Revenue
 R 1,400,915
 R 1,386,397

 Other income
 R 516,975
 R 260,957

 Total
 R 1,917,890
 R 1,697,354

#### **Expenses:**

The total of the expenses were: R1,903,799 R1,639,392

Salaries and wages are the biggest expense at R 658,252 for the calendar year compared to R 594,037 which is 10% up.

FAI Membership Fees

2014 R 140,426 S Fr 11,220 R12, 51 / 1 S Fr 2013 R 121,956 S Fr 11,220 R10.86 / 1 S Fr 2012 R 102,464 S Fr 11,000 R 9.31 / 1 SFr

For the last three years, we used R 100,000 of the SRSA sponsorship to fund the FAI subscription.

## African Aero Space and Defence Show 2014

In September 2014 we were involved with the AAD. Although we planned a break even, all the sections did not take part and resulted in a deficit:

Income R 104,250
Expenses R 143,764
Net cost to AeCSA R 39,514
Other notable costs 2014 2013
Accounting Fees R 129,983 R 118,345
Auditors remuneration R 38,250 R 45,650
Fundi operational costs R 66,190 R 33,095
Transformation and development R 320,000 R 120,000

#### **Balance sheet**

Cash and cash equivalents increase from R1,445,855 to R1,545,306.

The cash figure for the 2014 year includes the R 400,000 grant.

No major were assets purchased during the year.

#### The Aero Club of SA Events (Pty) Limited

This entity was formed to handle all the events of Aero Club and handled the following events during the year:

The African Aero Space and Defence Exhibition at Waterkloof Air Force base, The Annual Awards Function,

The Safety Campaign's financial matters

The ICAD 2014 in Kimberley

Sections accounting and banking needs of events like the SAC FAI event.

# Awards function held at the Swartkops Air Force Museum

To make it comparable, the expenses from previous year from the accounts of the Aero Club have been used.

Yearend Function	Income	Costs	Net cost
2014	R 47,040	R113,304	R 66,264
2013	R 62,645	R 133,209	R 70,564
2012	R 81 247	R 169 474	R 88 227

# International Civil Aviation Day 2014 held in Kimberley

The funds were paid by SACAA to the Aero Club of SA to facilitate the day and pay the pilots and display teams. R 233,991 is due to CAA and we have approach them to move these funds to the safety campaign or be kept for ICAD 2015. This is included in the cash balance on the balance sheet date of the Events Company.

# **FAI World Championship**

The YACWAC FAI event that was hosted in MosselBay in November 2014 and all receipts and payments of the event were handled by the Aero Club of SA Events Company.

The balance after most payment was made is R 167,228 which is also included in the bank balance at year end date.

Other notable costs

Accounting fees R 16,469 Auditors remuneration R 10,000 Deficit for the year (R 10,064)

# **Balance sheet of the Events Company**

Cash and cash on hand is R 546,915 at year end date.

All the cash does not belong to the Aero Club, but we keep it in trust against future expenses for the ICAD day, Safety campaign and the SAC section.

## Safety Campaign

The safety campaign is an industry initiative, run by the Aero Club of South Africa. During the year, three companies have contributed.

SACAA R 100,000 CAASA R 40,000 RAASA R 20,000 Total R 160,000

Expenses / Production Costs / Road Show R 35,212

Video Production R 48,240

Surplus R 76,548

#### The Aero Club of SA Development NPC

This company is handling the operations of the T&D section of the Aero Club of SA.

#### **Income Statement**

Own Funds Used on Projects R 132,691 External funds R 23,000 Total used R 160,691

Other Notable Costs

Audit remuneration R 5,250 Accounting fees R 11,400

# **Balance sheet of the Development Company**

Cash and call accounts R 150,674

#### Conclusion

After detailed discussions with the auditors, the three sets of AFS were approved by the EXCO of the Aero Club of SA.

We thank you as the individual Aero Club member supporting the initiatives of your Club. I express my sincere thanks to all the staff and board representatives at The Aero Club of South Africa that made this possible.

Compiled and delivered by Hanke Fourie

Acceptance of the Financials for 2014 was proposed by Mark Howse and Seconded by Neville Ferreira

	The house resolved that the same auditors should be retained for 2015 and was in 2014				
5.0	General				
	5.1 AeCSA – Airweek 2015				
	Kev Storie the GM informed the house that the event was well underway under the outsourced control of Sarie Van den Berg and that the event was as per the request of the members. He urged all chairpersons and members to become involved and to assist where they can with the event especially in support of the event planned for the 1st May to the 3rd May 2015				
	Jeff Earle read out the extract from the previous minutes				
	"Jeff Earle stated that at board level there was support but then sections did not ensure that the date was clear of their section events to make their members available to attend.  A separate committee should run with it rather than the AeCSA office.  Alan Mackenzie made mention of the success of the MISASA event at Kitty Hawk which is a lot of hard work by an extensive team.				
	He attributed it to three (3) pillars of success that AeCSA should consider;				
	Non Commercial in the sense that pilots attending were not charged an entrance fee but pay for what they get such as food etc. Does not cost a lot for the organisers.     Personalised, that it is for pilots by pilots     Marketing				
	Karl Jensen stated he was unhappy that the section heads agreed but then did not get involved.  He stated we have to look at ourselves and all sections must get involved and commit."				
	Jeff Earle then confirmed that this had been understood by the board of AeCSA and had been implemented. He also urged all chairpersons to get involved and ensure their sections participation.				
6.0	Election of new members of the Aero Club board				
	6.1 Nomination and voting for the four (4) additional seats on the board of Aero Club				
	There were 4 nominees three of which have made themselves available for re election J.A Earle J Fourie R Kraidy				
	The new nominee from SAPFA was Jonty Esser.				
	The house resolved that these four (4) nominated be accepted onto the board for the 2015 term along with the section chairpersons and the GM of AeCSA.				
	The chairman thanked the previous board for their service.				
7.0	74 <sup>th</sup> Annual General Meeting of the Aero Club of South Africa was closed				
8.0	Call to order for the 1st meeting of the Aero Club members of the Board				
	8.1 Nomination of Chairman, Vice Chairman and Hon Treasurer				
	The election was conducted by show of hands.				
	The Board unanimously resolved that the Chairman remain; Col.J A Earle, the vice chairmen; Mr P Lastrucci and the Honorary Treasurer Mr H Fourie.				
9.0	Closure of the 1st meeting of the members of the Aero Club board				
10.0	The 1st Board meeting was closed.				
10.0	Notification to members of the Chairman, Vice Chairman and Hon. Treasurer				
	The chairman with his new board was announced to the house and the customary photo was taken to record the new board and the members to serve for the year ahead				
11.0	Closure of the 74 <sup>th</sup> Annual General Meeting of the Aero Club of South Africa was at 18h50				